

# **City of Richardson, Texas**

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## **FY 2010-2011 Proposed Budget**

# **City of Richardson, Texas**

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## **Combined Fund Summaries**

# FY 2010-2011 Combined Budget

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## Combined Budget

	2009-2010 Estimated	2010-2011 Budget	Est./Bud.	%
<b>Beginning Fund Balances</b>	\$38,321,943	\$36,474,049	(\$1,847,894)	-4.8%
<b>Revenues</b>	\$171,477,675	\$179,688,540	\$8,210,865	4.8%
<b>Expenditures</b>	\$173,325,569	\$181,781,618	\$8,456,049	4.9%
<b>Ending Fund Balances</b>	\$36,474,049	\$34,380,971	(\$2,093,078)	-5.7%

# FY 2010-2011 Combined Budget

<b>Classification of Combined Operating Fund Expenditures</b>		
	<b>Proposed 2010-2011 Budget</b>	<b>Percent of Total</b>
<b><u>Operating Expenditures</u></b>		
Personal Services	\$86,602,454	47.64%
Professional Services	7,811,690	4.30%
Maintenance	32,765,380	18.02%
Contracts	26,286,149	14.46%
Supplies	10,308,900	5.67%
Capital	760,635	0.42%
<b><u>Total Operating Expenditures</u></b>	<b>\$164,535,208</b>	<b>90.51%</b>
Transfers Out	\$8,035,213	4.42%
<b><u>Total Operating Expenditures and Transfers Out</u></b>	<b>\$172,570,421</b>	<b>94.93%</b>
Debt Service Payments	\$32,885,015	18.09%
Less Interfund Transfers	\$(23,673,818)	-13.02%
<b><u>Net Appropriations</u></b>	<b>\$181,781,618</b>	<b>100.00%</b>

# **City of Richardson, Texas**

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## **General Fund**

# FY 2010-2011 General Fund

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<b>General Fund Budget</b>				
	<b>2009-2010 Estimated</b>	<b>2010-2011 Budget</b>	<b>Est./Bud.</b>	<b>%</b>
<b>Beginning Fund Balances</b>	\$15,474,800	\$15,489,779	\$14,979	0.1%
<b>Revenues</b>	\$93,888,244	\$94,244,376	\$356,132	0.4%
<b>Expenditures</b>	\$93,873,265	\$94,180,002	\$306,737	0.3%
<b>Ending Fund Balances</b>	\$15,489,779	\$15,554,153	\$64,374	0.4%

FY 2006-2007 Budget                      \$88,694,039  
 FY 2010-2011 Budget                      \$94,180,002  
 Increase from 2006-2007                \$ 5,485,963

- 6% budget increase over 5 years
- 10% CPI increase over 5 years

# FY 2010-2011

## General Fund Expenditures

<b>Classification of General Fund Expenditures</b>		
<b><u>Operating Expenditures</u></b>	<b>Proposed Budget</b>	<b>Percent of Total</b>
Personal Services	\$ 72,231,413	76.70%
Professional Services	5,059,822	5.37%
Maintenance	3,144,614	3.34%
Contracts	5,105,034	5.42%
Supplies	7,654,263	8.13%
Capital	15,178	0.02%
<b><u>Total Operating Expenditures</u></b>	<b>\$ 93,210,324</b>	<b>98.97%</b>
Transfers Out	\$969,678	1.03%
<b><u>Total Operating Expenditures and Transfers</u></b>	<b>\$ 94,180,002</b>	<b>100.00%</b>

# FY 2010-2011

## General Fund Revenue

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- \$356,000 or 0.4% increase
  - Property Taxes decrease (\$916,000)
  - Franchise Fees increase \$532,000
  - Sales Tax decrease (\$211,000)
  - Fines and Forfeits increase \$114,000
  - General & Administrative (G&A) increases \$707,000



# FY 2010-2011

## General Fund Expenditures

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- \$307,000 or 0.3% increase
  - Personal Services increases \$2.9 million and include the Step Pay Plan, capital improvement staff, car allowances and TMRS.
  - Professional Services decrease (\$300,000)
  - Maintenance Services increase \$150,000
  - Contracts decrease (\$567,000)
  - Supplies decrease (\$433,000)
  - Transfers decrease (\$1.5 million)

# FY 2010-2011 General Fund

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- 2010-2011 Key Budget Elements
  - Tax Value Decrease of (1.8%)
    - Second consecutive decrease in six years
    - Senior Exemption of \$55,000/31%
    - 1% of tax Roll equals \$616,000 impact
  - \$0.06 Tax Rate Increase
    - Increase in support of voter approved \$66 Million 2010 Bond Program

# FY 2010-2011 General Fund

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- 2010-2011 Key Budget Elements (cont.)
  - No proposed adjustments in Water and Sewer, Solid Waste or Golf Rates, or the addition of a drainage utility fee.
  - Sales Tax forecast 3.0% increase over estimated “base to base” year-end 2009-2010 collections
  - Fund Balances Maintained
    - Excluding the Water and Sewer Fund. An off-season analysis will be used to determine if a rate increase is necessary next year.

# FY 2010-2011 General Fund

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- 2010-2011 Key Budget Elements (cont.)
  - General Fund Expenditures Increase 0.3%
    - Non-Personal Services Decrease (5.1%)
  - Reinstate 5% Step Increases
    - For the 51% of employees eligible and who merit the increase.
  - 11 Frozen Positions – 13 Understaffed
    - 34 positions/3.3% fewer employees than in 2001-2002

# FY 2010-2011 General Fund

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- 2010-2011 Key Budget Elements (cont.)
  - Continued Funding for the Employee Retirement Program - TMRS
    - For FY 2010-2011, changes are proposed to three features of the program that will protect the employees retirement while reducing the long-term liabilities of the City.
      - Updated service credits will be reduced from 100% to 50%,
      - Transfer Updated Service Credits will be eliminated, and
      - Cost of living adjustments will be reduced from the current 70% of the change in the CPI to 50%.
      - Continued on next page.....

# FY 2010-2011 General Fund

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## □ 2010-2011 Key Budget Elements (cont.)

- Reducing the three TMRS plan features will reduce the current unfunded liability by \$29.1 million from \$104.8 to \$75.7 million
  - The unfunded liability will be eliminated over the next 30 years by ongoing contributions, interest earnings, and actuarial assumptions.
  - By making these changes, Richardson's plan would be 71.6% funded compared to its current funding ratio of 64.5%.
  - The proposed changes will continue to provide a competitive retirement benefit to the employee that is sustainable for the future.

# FY 2010-2011 General Fund

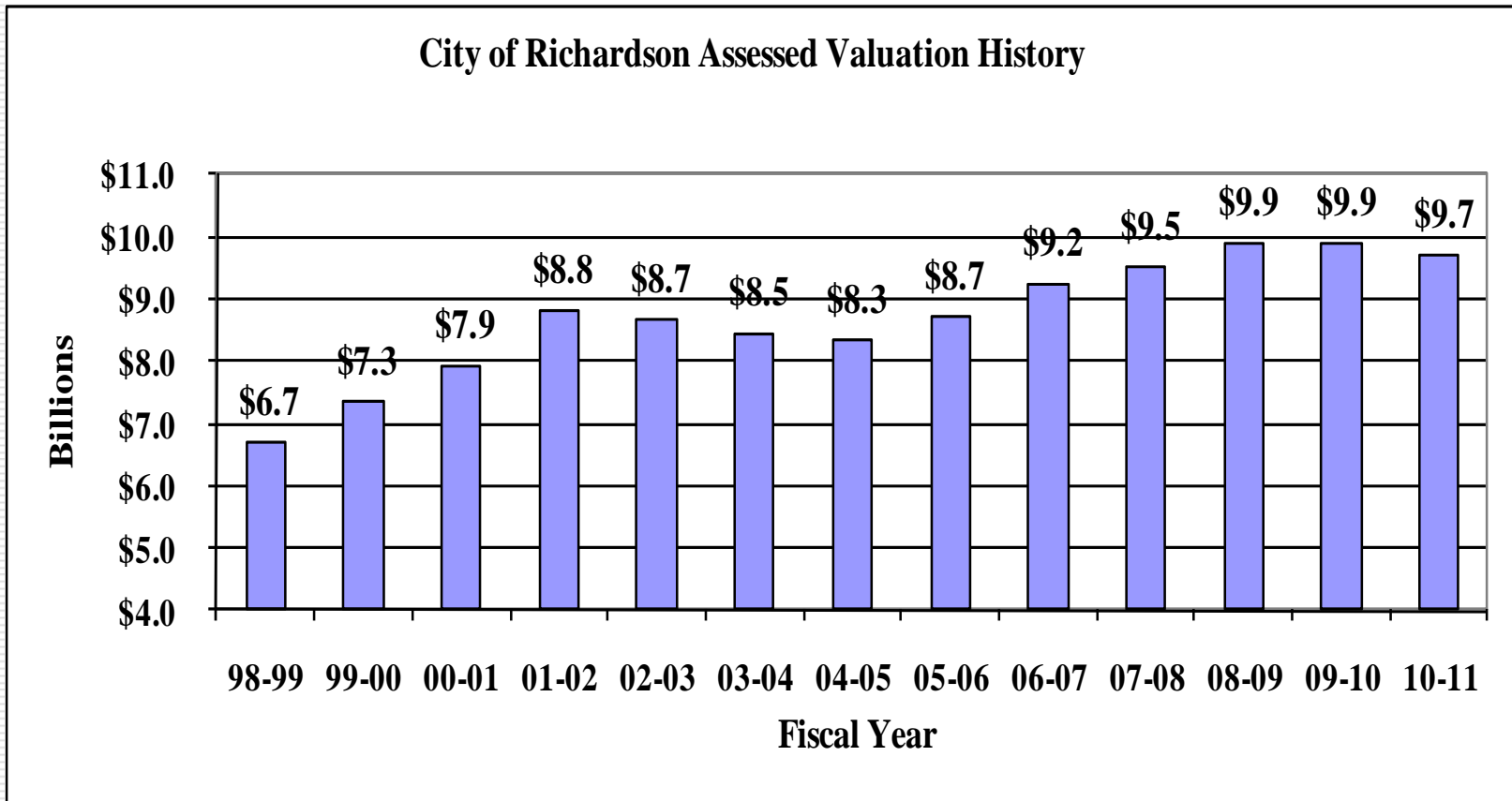
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- 2010-2011 Key Budget Elements (cont.)
  - No health Insurance Adjustment
  - Multi-year phase out of the General and Administrative (G&A) allocation for CIP Staff from bond funds.
    - \$1,200,000 / 14 positions
  - Reduced equipment debt issue program of \$7,965,000 from \$13.5 million in 2009-2010.
    - Includes \$3.5 million in utility CO's, down from \$5 million in 2009-2010
  - Consolidated Property Tax Billing and Collection with Dallas and Collin Counties.

# FY 2010-2011

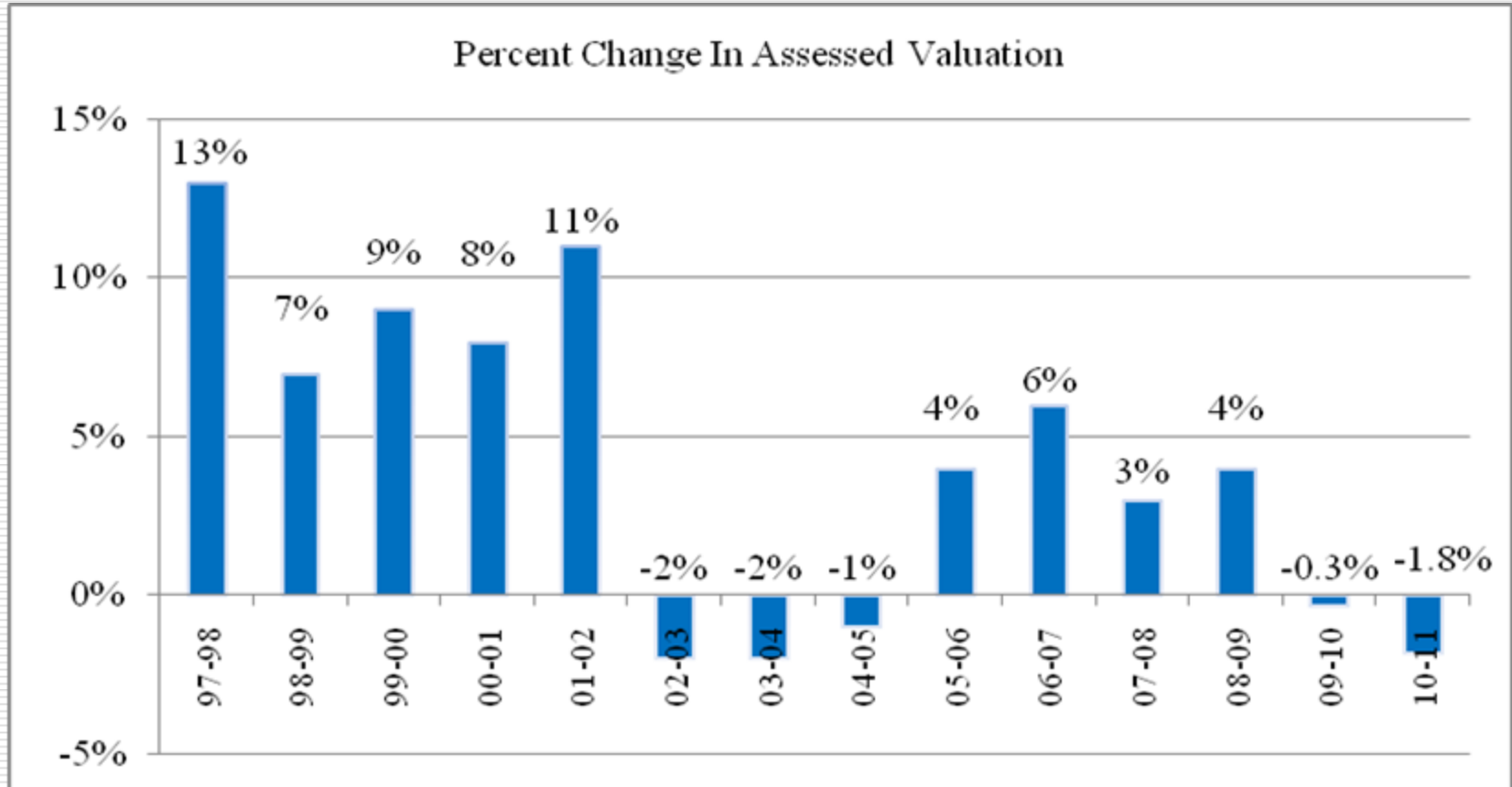
## Assessed Valuation

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# FY 2010-2011 Assessed Valuation



# FY 2010-2011

## Assessed Valuation

<b>Valuation Including New Improvements</b>			
<b>District</b>	<b>2010 Certified Roll</b>	<b>2010 New Improvements</b>	<b>%</b>
CCAD	\$3,383,595,727	\$81,878,917	2.4%
DCAD	\$6,327,562,641	\$48,307,175	0.8%
<b>Total</b>	<b>\$9,711,158,368</b>	<b>\$130,186,092</b>	<b>1.3%</b>

	<b>2009 New Improvements</b>	<b>2010 New Improvements</b>	<b>Difference</b>	<b>Percent</b>
<b>CCAD</b>	\$149,713,029	\$81,878,917	(\$67,834,112)	(45.3%)
<b>DCAD</b>	\$58,560,947	\$48,307,175	(\$10,253,772)	(17.5%)
<b>Total</b>	<b>\$208,273,976</b>	<b>\$130,186,092</b>	<b>(\$78,087,884)</b>	<b>(37.5%)</b>

# Tax Rate Calculations

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<b>2010-2011 Tax Rate Calculations</b>			
	<b>Rate</b>	<b>Difference</b>	<b>Revenue</b>
<b>2010-2011 Rate</b>	\$0.63516	-	-
<b>Rollback Rate</b>	\$0.68468	\$0.04952	\$4,801,843
<b>Effective Rate</b>	\$0.60686	(\$0.0283)	(\$2,744,187)

<b>Property Tax Rate</b>		
	<b>2009-2010</b>	<b>2010-2011</b>
Operations & Maintenance (O & M)	\$0.36281	\$0.36281
Debt Service	\$0.21235	\$0.27235
<b>Total</b>	<b>\$0.57516</b>	<b>\$0.63516</b>

# Senior Exemption

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- The number of senior property tax exemptions (for persons 65 and older, disabled persons, and surviving spouses) increases by 206 for 2010-2011. The revenue impact of the \$55,000 exemption for 2010-2011 is \$2.4 Million

<b>Senior Citizen Exemptions</b>			
<b>Year</b>	<b>Number</b>	<b>Total Residential Properties</b>	<b>% of Total</b>
<b>2002-2003</b>	5,479	27,456	20.0%
<b>2003-2004</b>	5,617	27,458	20.5%
<b>2004-2005</b>	5,630	27,453	20.5%
<b>2005-2006</b>	5,737	27,625	20.8%
<b>2006-2007</b>	5,923	27,749	21.3%
<b>2007-2008</b>	6,095	27,947	21.8%
<b>2008-2009</b>	6,302	27,904	22.6%
<b>2009-2010</b>	6,563	27,762	23.6%
<b>2010-2011</b>	6,769	28,115	24.1%

# Tax Parcel Reappraisals

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<b>DCAD 2010 Tax Roll – Percent of Parcels Reappraised</b>			
	<b>2008</b>	<b>2009</b>	<b>2010</b>
<b>Residential</b>	39%	29%	46%
<b>Commercial</b>	94%	89%	42%
<b>BPP</b>	100%	100%	100%
<b>All</b>	53%	45%	54%

- CCAD reappraises 100% of all property every year

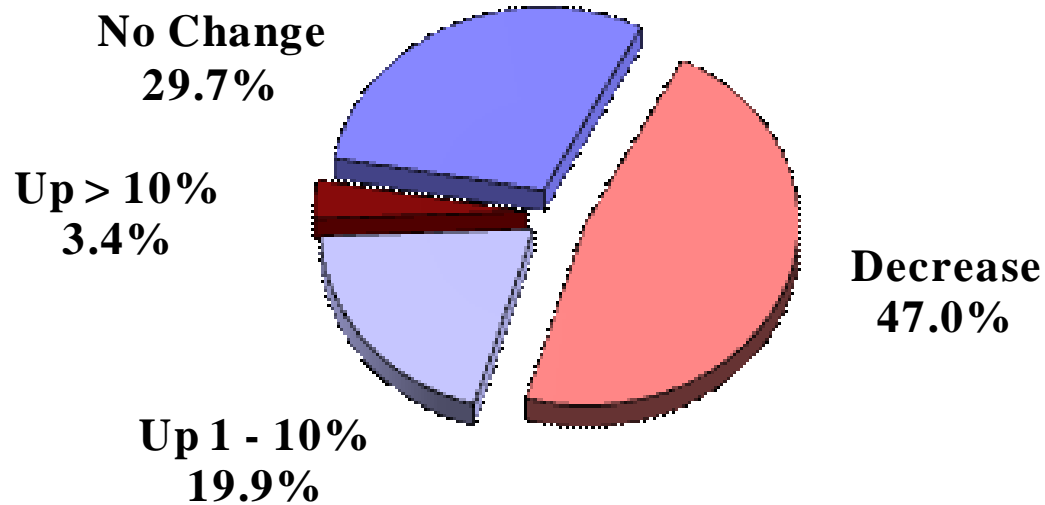
# Top Ten Taxpayers

Top Ten Taxpayers		
	Taxable Value	% of Total Taxable Value
1. AT&T	\$171,182,863	1.76%
2. Bank of America	\$166,761,305	1.72%
3. Verizon	\$144,078,816	1.48%
4. Cisco Systems	\$112,912,155	1.16%
5. IBM	\$106,293,260	1.10%
6. Texas Instruments	\$103,517,919	1.07%
7. Fujitsu	\$81,691,511	0.84%
8. Nortel Networks	\$65,602,960	0.68%
9. Equastone	\$58,428,898	0.60%
10. Oncor	\$54,463,805	0.56%
<b>Total</b>	<b>\$1,064,933,492</b>	<b>10.97%</b>
<b>Total 2010 Taxable Value</b>	<b>\$9,711,158,368</b>	

# Change In Residential Valuations

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## Effect of 2010 Values on Residential Property



# **City Of Richardson, Texas**

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# **Capital Improvement Plan**



# FY 2010-2011 Capital Improvement Plan

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## Series 2011: 2010-11 Debt Issuance Program Proposed – All Funds

<input type="checkbox"/> Amount	Bond Type	Purpose	Debt Service
<input type="checkbox"/> \$2.900 million	C.O.	Capital Equipment	4 yr. General Debt Service
<input type="checkbox"/> \$0.185 million	C.O.	Fire Equipment	8 yr. General Debt Service
<input type="checkbox"/> \$1.380 million	C.O.	Capital Equipment	8 yr. Solid Waste Debt Ser.
<input type="checkbox"/> \$3.500 million	C.O.	Water and Sewer C.I.P.	Utility Fund Debt Service
<input type="checkbox"/> <b>\$7.965 million</b>	<b>Total.</b>		

Year	Debt Rate	Operations Rate	TOTAL
<b>2008-09</b>	\$0.21235	\$0.36281	\$0.57516
<b>2009-10</b>	\$0.21235	\$0.36281	\$0.57516
<b>2010-11</b>	*\$0.27235	\$0.36281	\$0.63516

# **City of Richardson, Texas**

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## **Water and Sewer Fund**

# FY 2010-2011

## Water and Sewer Fund

<b>Water &amp; Sewer Fund</b>				
	<b>Actual</b>	<b>Budget</b>	<b>Estimated</b>	<b>Proposed</b>
	<b>2008-2009</b>	<b>2009-2010</b>	<b>2009-2010</b>	<b>2010-2011</b>
<b>Beginning Fund Balance</b>	<b>\$9,992,834</b>	<b>\$10,811,677</b>	<b>\$10,779,732</b>	<b>\$9,679,837</b>
<b>Total Revenues</b>	<b>\$43,270,151</b>	<b>\$45,102,313</b>	<b>\$41,438,762</b>	<b>\$44,035,684</b>
Total Funds Available	\$53,262,985	\$55,913,990	\$52,218,494	\$53,715,521
Operating Expenditures	\$29,838,337	\$33,576,779	\$31,914,607	\$33,642,814
Operating Transfers.	\$8,450,566	\$6,783,490	\$6,193,150	\$6,362,148
Debt Service Transfer	\$4,194,350	\$4,430,900	\$4,430,900	\$4,920,430
<b>Total Expend. &amp; Transfers</b>	<b>\$42,483,253</b>	<b>\$44,791,169</b>	<b>\$42,538,657</b>	<b>\$44,925,392</b>
Ending Fund Balance	\$10,779,732	\$11,122,821	\$9,679,837	\$8,790,129
<b>Days in Fund Balance</b>	<b>90.89</b>	<b>90.64</b>	<b>83.06</b>	<b>71.42</b>

# FY 2010-2011

## Water and Sewer Fund Expenditures

<b>Classification of Water and Sewer Fund Expenditures</b>		
	<b>Proposed Budget</b>	<b>Percent of Total</b>
<b><u>Operating Expenditures</u></b>		
Personal Services	\$5,918,475	13.17%
Professional Services	579,205	1.29%
Maintenance	24,750,567	55.09%
Contracts	6,975,151	15.53%
Supplies	1,241,057	2.76%
Capital	540,507	1.20%
<b><u>Total Operating Expenditures</u></b>	<b>\$ 40,004,962</b>	<b>89.05%</b>
Transfers Out	\$ 4,920,430	10.95%
<b><u>Total Operating Expenditures and Transfers</u></b>	<b>\$ 44,925,392</b>	<b>100.00%</b>

# FY 2010-2011

## Water and Sewer Fund Revenues

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- \$2.6 million or 6.3% increase
  - Projection based on a 5 year average of water and sewer sales.
  - Water Sales projected to increase 10%
  - Sewer sales projected to increase 3%
  - Possible utilization of \$700,000 in rate stabilization if warranted by sales.
  - Interest Earnings continue to reflect the down market.
  - Remaining revenues will see slight increases
  - Off season multi-year financial plan and rate analysis.

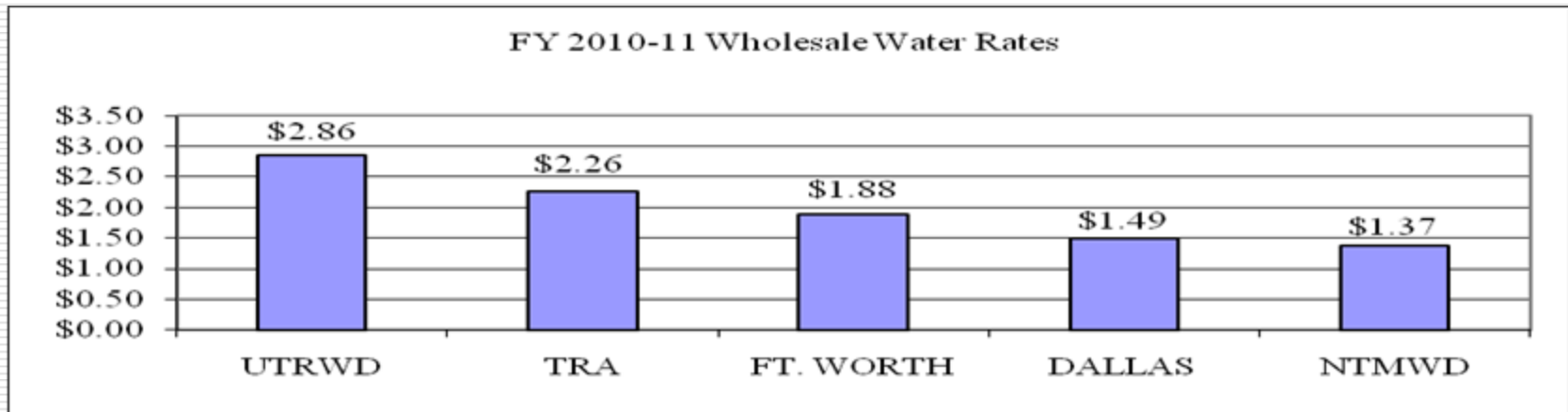
# FY 2010-2011

## Water and Sewer Fund Expenditures

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- \$2.4 million or 5.6% increase
  - 75% of that increase is due to increased wholesales costs from water and sewer service providers
    - Wholesale water increases \$0.12/1000 to \$1.37/1000 gallons or \$1.3 million over last year.
    - Sewer Treatment costs increase \$383,000 to \$9.5 million
  - Personal Services includes the Step Pay Plan \$347,000.
  - Professional Services decrease (\$47,000)
  - Maintenance increases \$1.5 million due to NTMWD water contract
  - Contracts decrease (\$24,000)
  - Supplies decrease (\$89,000)
  - Debt Service increases \$490,000
  - Capital includes \$541,000 in “pay as you go” equipment.

# FY 2010-2011 Water and Sewer Fund



<b>Water Purchases</b>				
	<b>2007-2008</b>	<b>2008-2009</b>	<b>2009-2010</b>	<b>2010-2011</b>
Minimum Purchase	11.0 billion	11.0 billion	11.0 billion	11.0 billion
Actual Purchase	8.1 billion	8.3 billion	8.0 billion	N/A
Purchase as a % of Contract	74%	76%	73%	N/A
Wholesale Cost	\$11,900,856	\$11,538,591	\$13,774,139	\$15,096,456
Rebate per 1,000 Gals.	\$0.42	\$0.53	N/A	N/A
Total Rebate	\$1,228,032	\$1,464,195	N/A	N/A
Rebate as a % of Total Cost	10.3%	12.7%	N/A	N/A

# FY 2010-2011

## Water and Sewer Fund CIP

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- The Utility CIP program proposes a \$3.5 million C.O. issue to fund Water & Sewer System improvements and replacements.

<b>Water and Sewer Series 2011 CIP</b>	
SCADA Center Renovations	\$1,535,000
Lockwood Water Tank Renovation	\$900,000
Sewer Line Renovation (inline)	\$360,000
2011 Water Meter Replacements	\$350,000
Utility Paving Cuts	\$180,000
2011 G&A	\$175,000
<b>Total</b>	<b>\$3,500,000</b>



# **City of Richardson, Texas**

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## **Solid Waste Services Fund**

# FY 2010-2011

## Solid Waste Fund

<b>Solid Waste Services Fund</b>				
	<b>Actual</b>	<b>Budget</b>	<b>Estimated</b>	<b>Proposed</b>
	<b>2008-2009</b>	<b>2009-2010</b>	<b>2009-2010</b>	<b>2010-2011</b>
Beginning Fund Balance	\$2,906,676	\$3,206,860	\$3,007,711	\$3,318,641
<b>Total Revenues</b>	<b>\$12,291,462</b>	<b>\$12,456,670</b>	<b>\$12,329,030</b>	<b>\$12,842,285</b>
Total Funds Available	\$15,198,138	\$15,663,530	\$15,336,741	\$16,160,926
Total Expenditures	\$8,289,281	\$9,031,025	\$8,703,949	\$9,134,473
Total Operating Transfers. Out	\$3,185,563	\$2,691,347	\$2,680,251	\$2,704,328
Total Other Transfers	\$715,583	\$633,900	\$633,900	\$1,027,695
<b>Total Expend. &amp; Transfers</b>	<b>\$12,190,427</b>	<b>\$12,356,272</b>	<b>\$12,018,100</b>	<b>\$12,866,496</b>
Ending Fund Balance	\$3,007,711	\$3,307,258	\$3,318,641	\$3,294,430
<b>Days in Fund Balance</b>	<b>90.03</b>	<b>97.70</b>	<b>100.79</b>	<b>93.46</b>

# FY 2010-2011

## Solid Waste Fund Expenditures

<b>Classification of Solid Waste Services Fund Expenditures</b>		
<b><u>Operating Expenditures</u></b>	<b><u>Proposed Budget</u></b>	<b><u>Percent of Total</u></b>
Personal Services	\$4,320,246	33.58%
Professional Services	15,550	0.12%
Maintenance	4,279,681	33.26%
Contracts	2,954,474	22.96%
Supplies	268,850	2.09%
Capital	-	0.00%
<b><u>Total Operating Expenditures</u></b>	<b><u>\$11,838,801</u></b>	<b><u>92.01%</u></b>
Transfers Out	\$1,027,695	7.99%
<b><u>Total Operating Expenditures and Transfers</u></b>	<b><u>\$12,866,496</u></b>	<b><u>100.00%</u></b>

# FY 2010-2011

## Solid Waste Fund Revenues

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- \$513,000 or 4.2% increase.
  - Residential Collections projected at 0.5% increase
  - Commercial collections projected at 1.0% increase
  - Possible utilization of \$410,000 in rate stabilization if warranted by collection fees.
  - Last Rate change in FY 2008-2009.
  - Senior Rate of \$13.30/month represents a 26% discount in monthly bill.
  - Off season multi-year financial plan and rate analysis.

# FY 2010-2011

## Solid Waste Fund Revenues

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<b>Residential Cost Breakdown</b>				
	<b>Actual</b>	<b>Budget</b>	<b>Estimate</b>	<b>Budget</b>
	<b>FY 2008-09</b>	<b>FY 2009-10</b>	<b>FY 2009-10</b>	<b>FY 2010-11</b>
Operating Cost	\$8.07	\$7.99	\$7.75	\$8.15
Disposal Costs	4.30	5.17	4.90	4.97
BABIC	2.22	2.19	2.49	2.54
Recycling	1.67	1.61	1.86	1.87
G&A and Fran. Fees	4.70	4.99	4.73	4.77
Debt	1.11	1.12	0.98	1.62
	<u>\$22.07</u>	<u>\$23.08</u>	<u>\$22.72</u>	<u>\$23.93</u>

# FY 2010-2011

## Solid Waste Fund Expenditures

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- \$850,000 or 7.1% increase.
  - Disposal Fee and projected tonnage increases account for \$315,000 of the increase.
  - Personal Services increase \$117,000 and include the Step Pay plan and full staffing.
  - Professional Services decrease (\$18,000)
  - Contracts increase \$29,000
  - Supplies increase \$13,000
  - Debt Service increases \$394,000

# FY 2010-2011

## Solid Waste Fund Expenditures

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### □ BABIC - \$838,000 Cost

- 2007-2008 / 70,900 stops
- 2008-2009 / 71,182 stops
- 2009-2010 / 63,000 stops (nine months)
- 7 Knuckleboom Trucks (1 truck – 1992 start)

### □ Recycling - \$605,000 Cost

- 30% participation
- 6,000 tons collected
- \$200,000 annual savings (in house operations / March 2008)

# FY 2010-2011

## Solid Waste Fund Expenditures

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- Solid Waste Master Plan update funded through prior year reserves.
  - Evaluation of existing collection systems,
  - Defining future solid waste management needs and identification of new programs and implementations of each,
  - Program Options like yard waste, composting, recycling collection, etc.,
  - Program refinements and cost impacts to implement each at right times and,
  - Option implementation issues.



# **City of Richardson, Texas**

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## **Hotel / Motel Tax Fund**

# FY 2010-2011

## Hotel/Motel Fund

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<b>Hotel Motel Tax Fund</b>				
	<b>Actual</b>	<b>Budget</b>	<b>Estimated</b>	<b>Proposed</b>
	<b>2008-2009</b>	<b>2009-2010</b>	<b>2009-2010</b>	<b>2010-2011</b>
Beginning Fund Balance	\$922,078	\$464,434	\$382,522	\$347,494
<b>Total Revenues</b>	<b>\$5,082,888</b>	<b>\$4,995,563</b>	<b>\$4,793,752</b>	<b>\$5,325,660</b>
Total Funds Available	\$6,004,966	\$5,459,997	\$5,176,274	\$5,673,154
<b>Total Expend. &amp; Transfers</b>	<b>\$5,622,444</b>	<b>\$5,147,143</b>	<b>\$4,828,780</b>	<b>\$5,341,692</b>
Ending Fund Balance	\$382,522	\$312,854	\$347,494	\$331,462

# FY 2010-2011

## Hotel/Motel Fund Expenditures

<b>Classification of Hotel/Motel Tax Fund Expenditures</b>		
<b><u>Operating Expenditures</u></b>	<b>Proposed Budget</b>	<b>Percent of Total</b>
Personal Services	\$1,833,007	34.32%
Professional Services	906,771	16.98%
Maintenance	94,476	1.77%
Contracts	1,791,530	33.54%
Supplies	710,908	13.31%
Capital	5,000	0.09%
<b><u>Total Operating Expenditures</u></b>	<b><u>\$5,341,692</u></b>	<b><u>100.00%</u></b>
Transfers Out	\$ -	0.00%
<b><u>Total Operating Expenditures and Transfers</u></b>	<b><u>\$5,341,692</u></b>	<b><u>100.00%</u></b>

# FY 2010-2011

## Hotel/Motel Fund Revenues

<b>Hotel Property</b>	<b>Actual 2008-2009</b>	<b>Budget 2009-2010</b>	<b>Estimated 2009-2010</b>	<b>Budget 2010-2011</b>
Marriott Renaissance	\$ 559,076	\$ 606,338	\$ 577,274	\$ 606,138
Hyatt Regency/The Richardson	\$ 427,599	\$ 443,476	\$ 417,884	\$ 438,778
DoubleTree Hotel	\$ 282,062	\$ 289,527	\$ 274,251	\$ 287,964
Hilton Garden Inn	\$ 172,244	\$ 210,755	\$ 184,093	\$ 193,298
Holiday Inn	\$ 246,472	\$ 278,734	\$ 177,915	\$ 186,811
Mariott Courtyard - Galatyn	\$ 164,604	\$ 179,996	\$ 162,955	\$ 171,103
Residence Inn	\$ 149,557	\$ 152,681	\$ 149,506	\$ 156,981
Marriott Courtyard - Spring Valley	\$ 164,128	\$ 179,481	\$ 133,654	\$ 140,337
Hampton Inn	\$ 131,680	\$ 159,814	\$ 130,993	\$ 137,543
Hyatt Summerfield	\$ 111,469	\$ 114,702	\$ 127,263	\$ 133,626
Homestead Suites	\$ 70,167	\$ 77,502	\$ 58,973	\$ 61,922
Hawthorne Suites	\$ 16,374	\$ 23,828	\$ 86,580	\$ 41,116
Super 8	\$ 49,588	\$ 53,201	\$ 38,423	\$ 40,344
Econo Lodge	\$ 32,648	\$ 33,284	\$ 28,365	\$ 29,783
Continental Inn	\$ 24,813	\$ 26,083	\$ 19,832	\$ 20,824
Como Motel	\$ 18,291	\$ 18,823	\$ 17,912	\$ 18,808
Charles Thompson & Assoc.	\$ 132	\$ 132	\$ -	\$ -
<b>TOTAL</b>	<b>\$ 2,620,904</b>	<b>\$ 2,848,356</b>	<b>\$ 2,585,873</b>	<b>\$ 2,665,374</b>

# FY 2010-2011

## Hotel/Motel Fund Revenues

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- \$530,000 or 11.1% increase
  - Hotel occupancy tax receipts projected at 5% as the travel market begins to recover.
  - Parking Garage fees increase 14.8% and include a 3 prong rate increase
    - Increase the transient parking rate from \$0.50 to \$0.75 per quarter hour for the first 3 hours of parking making the quarterly hour rate the same all day.
    - Cap the daily rate at \$22.50 after 8 hours,
    - Lastly, increase event self-parking from \$4.00 to \$5.00.

# FY 2010-2011

## Hotel/Motel Fund Revenues

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- Eisemann Center revenues are projected at \$2.4 Million reflecting a \$387,000 or 19.2% increase from estimated year-end.
  - Operations revenue is estimated based on performance levels similar to FY 2008-2009 levels.
  - Eisemann Center Presents Series for FY 2010-2011 reflecting a return of sponsorship dollars as well as the return of the Tuna Christmas program.

# FY 2010-2011

## Hotel/Motel Fund Expenditures

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- \$515,000 or 10.6% increase.
  - Eisemann Center expenditures increase \$492,000.
    - Operations increase \$73,000
    - Eisemann Center Presents Series increase \$419,000 and is offset by matching revenue.
  - Parking Garage Expenditures increase 6.3% or \$30,000 based on the parking garage services agreement. The City budgets the maximum allowable by contract.

# FY 2010-2011

## Hotel/Motel Fund Expenditures

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- The Transfer to General Fund – CVB remains at \$330,000 in support of the department's hotel/motel initiatives.
- Arts grant funding continues at \$300,000
- The General Debt Service Transfer is eliminated this year to allow the fund time to recover from the current downturn in the local hotel economy



# **City of Richardson, Texas**

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## **Golf Fund**

# FY 2010-2011

## Golf Fund – Year End 2009-2010

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- Course Fees are expected to finish the year at \$1.6 Million, down (\$476,000) or -22.6% below the budgeted amount.
  - Rounds played of 53,894 are down (17,383) or 24.4% from this time last year. The decline in rounds played is a result of two factors;
    - Heavy rainfall during the Fall
    - Poor playing quality on the putting greens in the Spring.
  - As the Summer progresses, the greens are recovering nicely and the players are returning, but the revenue losses from these two events will not be made up during the remaining 3 months of this Fiscal year

# FY 2010-2011

## Golf Fund – Year End 2009-2010

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- In order to protect the fund from these losses, the General Fund will assist with an estimated \$425,000 transfer at year-end to help maintain the minimal 30 days in fund balance. As the year-end position changes, this transfer will be tuned to maintain that 30 days.
- Given the projected revenue and expenditure performance, the days in fund balance in the Golf Fund will end the year at 30.52, in compliance with the Council approved financial policy of “30 days building to 60.”

# FY 2010-2011

## Golf Fund

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<b>Golf Fund</b>				
	<b>Actual</b>	<b>Budget</b>	<b>Estimated</b>	<b>Proposed</b>
	<b>2008-2009</b>	<b>2009-2010</b>	<b>2009-2010</b>	<b>2010-2011</b>
Beginning Fund Balance	\$366,944	\$270,302	\$268,382	\$184,061
<b>Total Revenues</b>	<b>\$2,066,114</b>	<b>\$2,170,484</b>	<b>\$2,116,866</b>	<b>\$2,140,555</b>
Total Funds Available	\$2,433,058	\$2,440,786	\$2,385,248	\$2,324,616
Total Expenditures	\$1,463,528	\$1,552,171	\$1,501,003	\$1,514,761
Total Transfers Out	\$701,148	\$700,184	\$700,184	\$629,827
<b>Total Expend. &amp; Transfers</b>	<b>\$2,164,676</b>	<b>\$2,252,355</b>	<b>\$2,201,187</b>	<b>\$2,144,588</b>
Ending Fund Balance	\$268,382	\$188,431	\$184,061	\$180,028
<b>Days in Fund Balance</b>	<b>45.16</b>	<b>30.54</b>	<b>30.52</b>	<b>30.64</b>

# FY 2010-2011 Golf Fund

<b>Classification of Golf Fund Expenditures</b>		
<b><u>Operating Expenditures</u></b>	<b><u>Proposed Budget</u></b>	<b><u>Percent of Total</u></b>
Personal Services	\$953,007	44.44%
Professional Services	28,673	1.34%
Maintenance	95,690	4.46%
Contracts	85,591	3.99%
Supplies	351,800	16.40%
Capital	-	0.00%
<b><u>Total Operating Expenditures</u></b>	<b><u>\$1,514,761</u></b>	<b><u>72.03%</u></b>
Transfers Out	\$629,827	29.37%
<b><u>Total Operating Expenditures and Transfers</u></b>	<b><u>\$2,144,588</u></b>	<b><u>100.00%</u></b>

# FY 2010-2011

## Golf Fund

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- Revenues are projected at \$2.1 Million for FY 2010-2011 representing a 1.1% growth in anticipated revenues over year-end estimates.
  - Based on a return to a normal year of 100,000 rounds played.
  - No green fee increases are recommended at this time.
- Expenditures decrease (\$57,000)
  - Personal Services will increase \$16,000 as a result of the Step Pay Plan.
  - Professional Services decrease (\$10,000)
  - Maintenance increases \$16,000
  - Contracts decrease (\$4,000)
  - Supplies increase \$41,700
  - Capital decreases (\$46,000)
    - Alternative sources are being explored for capital needs

# City of Richardson, Texas

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## Trends and Outlook

# “Budget For The Long Run”

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- ❑ Tax Values – slow improvement
- ❑ Impacts of City employment freezes on new hires and compensation.
- ❑ Future rate reviews with Water and Sewer and Solid Waste Services, as well as a future prospect for a drainage utility fee.
- ❑ Strong pace of improvements with the 2010 G.O. Bond Program.
- ❑ Solid economic development prospects.
- ❑ AAA attitude.



# Key Dates on the Budget Calendar for 2010-2011

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- Monday, August 23<sup>rd</sup>, First public hearing on the 2010-2011 Budget and Tax Rate
- Monday, August 30<sup>th</sup>, Second public hearing on the 2010-2011 Tax Rate
- Monday, September 6<sup>th</sup>, Labor Day Holiday – no meeting
- Monday, September 13<sup>th</sup>, Council votes to adopt budget and tax rate for FY 2010-2011